

Service Provider						Customer Requirements							
Company / Organization Name	Min. Transaction Size (\$)	Min. Contract Duration (Years)	Max. Contract Duration (Years)	Provides Service Guarantee (Y/N)	Requires Building Mgt. Systems (Y/N)	Eligible Measures (List)	Min. Square Feet of Project	Specific Targeted Building Type	Annual Energy Expenditure (\$ or kWh)	Energy Star Rating (if applicable)	Owner-Occupied (Y/N)	Lease structures (Gross vs. Net)	Credit Rating (if applicable)
Metrus Energy	\$500,000	None	None	Y	N	All EE retrofit measures	None	Large commercial, industrial, or institutional facilities	Typically target >\$1 million year	n/a	Preferred but not required	Can work with a range of lease structures	At, or near, investment grade
SEFP	\$3,000,000-\$5,000,000	5-10	15-40	Y (thru Service Provider)	N	Energy Efficiency, HVAC, Lighting, Controls, Motors, Central Plants, Building Renovation & Construction	n/a	MUSH	n/a		n/a		BB/Bb, Unrated
Abundant Power Solutions	\$20,000	3	15	Y	N	Standard EE Measures, including retro-commissioning, energy management systems, HVAC and lighting controls/upgrades, boiler and chiller upgrades, selected water efficiency improvements and demand response measures. Renewables also qualify.	30,000	Flexible to a variety of Commercial and Industrial properties	Minimum spend of \$2 per square foot	Less than 75	Y	Either	Minimum BB or higher
Serious Capital	\$500,000	5	10	Y	N	Lighting, Persistent commissioning software, HVAC, VFD, Windows - anything that saves energy (and we are technology and vendor agnostic)	250,000	any building with high electricity rates (> \$.09/kWh)	\$500,000		N		
Transcend Equity	\$2,000,000	5	10	N	Y	Deep retrofits: Co-generation, digital & Mechanical controls, HVAC, Lighting	250,000	Commercial, Private Hospitals, Private Universities	> \$2.50 per sf	Energy Use Intensity > 75kBTU/sf	No preference	All types but best for leases with passthroughs (modified gross or net)	NA
Constellation Energy	See Annual Energy Expenditure	2.5	5	N	N	Lighting, BAS, HVAC, Building Envelope, Secondary ECMS	See Annual Energy Expenditure	Commercial, Industrial, Hospitals, Private Universities	\$500,000 (single site); \$150,000 (single site – Association members); over \$1,000,000 (aggregate)		preferred; additional criteria if not		> = BB