

Annual 1Q15 Hotel Performance DowntownDC, Rest of DC and All DC Hotels

5/5/2015

Source: Smith Travel Research and DowntownDC BID

Annual Totals																		
Year	Occupancy (%)			ADR			RevPAR			Room Supply			Room Demand			Room Revenues		
	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC
2009	76.9	70.6	72.8%	211.84	190.82	198.58	162.99	134.70	144.59	3,444,433	6,414,272	9,858,705	2,650,285	4,527,927	7,178,212	561,423,413	864,019,073	1,425,442,486
2010	76.6	72.8	74.1%	215.62	193.88	201.72	165.10	141.17	149.52	3,502,178	6,528,527	10,030,705	2,681,516	4,753,674	7,435,190	578,200,800	921,634,491	1,499,835,291
2011	77.9	73.7	75.2%	222.20	196.80	205.93	173.19	145.10	154.84	3,503,365	6,597,814	10,101,179	2,730,674	4,864,378	7,595,052	606,752,427	957,324,369	1,564,076,796
2012	76.4	74.0	74.9%	220.55	193.91	203.36	168.56	143.52	152.22	3,504,370	6,584,812	10,089,182	2,678,397	4,873,566	7,551,963	590,710,542	945,030,235	1,535,740,777
2013	79.3	74.4	76.1%	227.36	198.89	209.16	180.26	147.96	159.14	3,507,842	6,625,369	10,133,211	2,781,232	4,928,722	7,709,954	632,340,291	980,297,947	1,612,638,238
2014	77.8	76.3	76.9%	227.04	200.41	210.25	176.71	153.00	161.65	3,796,893	6,606,810	10,403,703	2,955,158	5,043,747	7,998,905	670,932,209	1,010,826,008	1,681,758,217

Percent Change for Annual Totals

	Occupancy (%)			ADR (\$)			RevPAR (\$)			Room Supply			Room Demand			Room Revenues		
	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC
2010	-0.5	3.1	2.7	1.8	1.6	3.4	1.3	4.8	6.1	1.7	1.8	3.5	1.2	5.0	6.2	3.0	6.7	9.7
2011	1.8	1.3	3.1	3.0	1.5	4.6	4.9	2.8	7.7	0.0	1.1	1.1	1.8	2.3	4.2	4.9	3.9	8.8
2012	-1.9	0.4	-1.6	-0.7	-1.5	-2.2	-2.7	-1.1	-3.8	0.0	-0.2	-0.2	-1.9	0.2	-1.7	-2.6	-1.3	-3.9
2013	3.7	0.5	4.2	3.1	2.6	5.7	6.9	3.1	10.0	0.1	0.6	0.7	3.8	1.1	5.0	7.0	3.7	10.8
2014	-1.8	2.6	0.8	-0.1	0.8	0.6	-2.0	3.4	1.4	8.2	-0.3	8.0	6.3	2.3	8.6	6.1	3.1	9.2

Year to Date Totals

	Occupancy (%)			ADR (\$)			RevPAR (\$)			Room Supply			Room Demand			Room Revenues		
	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC
2009	72.7	65.2	67.8%	243.51	216.46	226.68	176.96	141.12	153.76	834,930	1,533,247	2,368,177	606,747	999,615	1,606,362	147,750,648	216,377,333	364,127,981
2010	68.8	63.6	65.4%	210.95	186.52	195.48	145.14	118.68	127.90	863,460	1,613,042	2,476,502	594,095	1,026,311	1,620,406	125,323,992	191,430,094	316,754,086
2011	71.7	66.4	68.3%	224.55	192.64	204.33	161.05	127.95	139.49	863,640	1,612,980	2,476,620	619,414	1,071,306	1,690,720	139,092,402	206,376,653	345,469,055
2012	69.4	66.2	67.3%	221.98	189.13	200.86	154.03	125.14	135.14	863,910	1,631,027	2,494,937	599,467	1,079,172	1,678,639	133,069,627	204,104,388	337,174,015
2013	73.5	68.4	70.2%	235.00	202.23	214.15	172.73	138.31	150.26	864,360	1,625,900	2,490,260	635,322	1,112,025	1,747,347	149,302,375	224,885,276	374,187,651
2014	71.8	68.5	69.7%	228.66	193.81	206.45	164.28	132.70	143.81	865,077	1,594,170	2,459,247	621,527	1,091,552	1,713,079	142,118,248	211,552,848	353,671,096
2015	72.2	69.5	70.5%	228.87	192.53	206.19	165.35	133.78	145.36	947,340	1,635,480	2,582,820	684,413	1,136,444	1,820,857	156,644,950	218,795,143	375,440,093

Percent Change for Year to Date Totals

	Occupancy (%)			ADR (\$)			RevPAR (\$)			Room Supply			Room Demand			Room Revenues		
	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC
2010	-5.3	-2.4	-3.5%	-13.4	-13.8	-13.8%	-18.0	-15.9	-16.8%	3.4	5.2	4.6%	-2.1	2.7	0.9%	-15.2	-11.5	-13.0%
2011	4.2	4.4	4.3%	6.4	3.3	4.5%	11.0	7.8	9.1%	0.0	-0.0	0.0%	4.3	4.4	4.3%	11.0	7.8	9.1%
2012	-3.3	-0.4	-1.4%	-1.1	-1.8	-1.7%	-4.4	-2.2	-3.1%	0.0	1.1	0.7%	-3.2	0.7	-0.7%	-4.3	-1.1	-2.4%
2013	5.9	3.4	4.3%	5.9	6.9	6.6%	12.1	10.5	11.2%	0.1	-0.3	-0.2%	6.0	3.0	4.1%	12.2	10.2	11.0%
2014	-2.3	0.1	-0.7%	-2.7	-4.2	-3.6%	-4.9	-4.1	-4.3%	0.1	-2.0	-1.2%	-2.2	-1.8	-2.0%	-4.8	-5.9	-5.5%
2015	0.6	1.5	1.2%	0.1	-0.7	-0.1%	0.7	0.8	1.1%	9.5	2.6	5.0%	10.1	4.1	6.3%	10.2	3.4	6.2%

Monthly 1Q15 Hotel Performance DowntownDC, Rest of DC and All DC Hotels

5/5/2015

Source: Smith Travel Research and DowntownDC BID

Date	Occupancy (%)			ADR			RevPAR			Room Supply			Room Demand			Room Revenues		
	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC
Jan 2009	58.8	55.0	56.4%	290.62	264.43	\$274.11	171.00	145.51	\$154.53	287,587	525,109	812,696	169,220	288,942	458,162	49,178,807	76,406,171	125,584,978
Feb 2009	73.8	64.0	67.5%	210.36	186.06	\$195.49	155.29	119.04	\$131.89	259,756	472,892	732,648	191,757	302,556	494,313	40,337,415	56,294,061	96,631,476
Mar 2009	85.5	76.2	79.5%	236.95	205.03	\$217.03	202.49	156.33	\$172.47	287,587	535,246	822,833	245,770	408,117	653,887	58,234,426	83,677,101	141,911,527
Apr 2009	90.6	83.4	85.9%	218.63	201.76	\$207.93	198.05	168.26	\$178.59	278,310	524,520	802,830	252,109	437,443	689,552	55,118,151	88,258,094	143,376,245
May 2009	82.8	74.8	77.6%	214.86	200.00	\$205.46	177.93	149.67	\$159.40	287,587	548,018	835,605	238,160	410,112	648,272	51,170,243	82,023,975	133,194,218
Jun 2009	89.3	83.6	85.5%	223.21	195.29	\$205.32	199.30	163.20	\$175.63	278,310	530,340	808,650	248,492	443,207	691,699	55,466,465	86,554,006	142,020,471
Jul 2009	83.1	80.7	81.5%	169.94	156.53	\$161.34	141.25	126.27	\$131.54	297,414	548,018	845,432	247,200	442,052	689,252	42,008,835	69,195,531	111,204,366
Aug 2009	76.5	70.2	72.4%	161.40	145.54	\$151.42	123.54	102.10	\$109.62	297,414	551,087	848,501	227,659	386,623	614,282	36,743,456	56,268,480	93,011,936
Sep 2009	75.4	70.7	72.3%	214.38	189.03	\$198.26	161.55	133.66	\$143.41	287,820	535,830	823,650	216,895	378,878	595,773	46,497,666	71,618,910	118,116,576
Oct 2009	85.1	80.0	81.7%	232.27	204.98	\$214.90	197.59	163.88	\$175.66	297,414	553,691	851,105	253,014	442,680	695,694	58,767,457	90,739,994	149,507,451
Nov 2009	66.3	62.3	63.7%	203.57	184.98	\$191.74	135.03	115.31	\$122.20	287,820	535,830	823,650	190,909	334,033	524,942	38,862,908	61,789,170	100,652,078
Dec 2009	56.9	45.7	49.6%	171.72	162.64	\$166.27	97.63	74.40	\$82.52	297,414	553,691	851,105	169,100	253,284	422,384	29,037,584	41,193,580	70,231,164
Jan 2010	56.1	50.5	52.5%	182.52	170.55	\$175.01	102.34	86.21	\$91.84	297,414	555,582	852,996	166,769	280,834	447,603	30,438,349	47,897,498	78,335,847
Feb 2010	64.3	59.5	61.2%	205.72	179.76	\$189.28	132.33	106.95	\$115.80	268,632	501,816	770,448	172,802	298,561	471,363	35,548,284	53,670,254	89,218,538
Mar 2010	85.6	80.4	82.2%	233.13	201.07	\$212.70	199.51	161.73	\$174.90	297,414	555,644	853,058	254,524	446,916	701,440	59,337,359	89,862,342	149,199,701
Apr 2010	91.0	88.8	89.6%	241.72	220.65	\$228.11	219.99	195.97	\$204.34	287,820	537,720	825,540	261,939	477,573	739,512	63,316,988	105,375,704	168,692,692
May 2010	84.1	81.0	82.1%	230.25	214.07	\$219.84	193.58	173.38	\$180.42	297,414	555,644	853,058	250,053	450,031	700,084	57,573,562	96,336,305	153,909,867
Jun 2010	85.6	83.0	83.9%	227.92	203.64	\$212.28	195.05	169.03	\$178.10	287,820	537,720	825,540	246,310	446,327	692,637	56,140,199	90,890,306	147,030,505
Jul 2010	86.1	83.2	84.2%	190.04	171.52	\$178.16	163.54	142.67	\$149.98	297,476	551,180	848,656	255,990	458,463	714,453	48,648,609	78,636,918	127,285,527
Aug 2010	75.6	76.6	76.2%	166.13	153.46	\$157.86	125.55	117.52	\$120.34	297,476	551,087	848,563	224,822	422,045	646,867	37,349,487	64,766,463	102,115,950
Sep 2010	79.9	76.7	77.8%	237.08	201.60	\$214.37	189.36	154.53	\$166.74	287,880	533,310	821,190	229,940	408,814	638,754	54,513,620	82,414,979	136,928,599
Oct 2010	86.8	83.5	84.6%	255.31	227.80	\$237.63	221.52	190.20	\$201.12	297,476	555,582	853,058	258,097	463,886	721,983	65,895,434	105,671,424	171,566,858
Nov 2010	68.7	62.5	64.7%	204.16	186.63	\$193.12	140.18	116.73	\$124.91	287,880	537,660	825,540	197,663	336,298	533,961	40,354,960	62,762,058	103,117,018
Dec 2010	54.7	47.5	50.0%	178.86	164.25	\$169.82	97.77	78.03	\$84.91	297,476	555,582	853,058	162,607	263,926	426,533	29,083,949	43,350,240	72,434,189
Jan 2011	57.3	50.7	53.0%	191.76	170.11	\$178.27	109.88	86.30	\$94.52	297,476	555,582	853,058	170,453	281,856	452,309	32,685,570	47,947,088	80,632,658
Feb 2011	73.7	66.7	69.1%	210.76	179.78	\$191.29	155.24	119.98	\$132.27	268,688	501,816	770,504	197,913	334,878	532,791	41,711,859	60,205,909	101,917,768
Mar 2011	84.4	81.8	82.7%	257.70	216.08	\$230.89	217.48	176.79	\$190.98	297,476	555,582	853,058	251,048	454,572	705,620	64,694,973	98,223,656	162,918,629
Apr 2011	87.3	83.2	84.6%	235.80	211.11	\$219.93	205.83	175.61	\$186.08	287,970	543,780	831,750	251,376	452,347	703,723	59,274,204	95,495,083	154,769,287
May 2011	86.1	82.9	84.0%	255.06	228.01	\$237.61	219.55	189.01	\$199.58	297,569	561,906	859,475	256,138	465,798	721,936	65,330,760	106,204,988	171,535,748
Jun 2011	86.1	83.1	84.2%	237.46	210.66	\$220.16	204.55	175.06	\$185.27	287,970	543,780	831,750	248,057	451,882	699,939	58,902,921	95,195,135	154,098,056
Jul 2011	85.9	82.9	84.0%	195.57	170.11	\$179.14	168.08	141.01	\$150.38	297,569	561,906	859,475	255,744	465,789	721,533	50,016,206	79,235,782	129,251,988
Aug 2011	75.4	71.5	72.8%	169.91	154.10	\$159.76	128.10	110.11	\$116.34	297,569	561,906	859,475	224,354	401,511	625,865	38,119,351	61,871,916	99,991,267
Sep 2011	78.1	74.7	75.9%	238.61	216.92	\$224.65	186.47	162.14	\$170.57	287,970	543,780	831,750	225,048	406,459	631,507	53,698,743	88,170,299	141,869,042
Oct 2011	87.5	83.8	85.1%	254.20	217.82	\$230.78	222.53	182.48	\$196.34	297,569	561,968	859,537	260,494	470,787	731,281	66,217,773	102,546,758	168,764,531
Nov 2011	73.5	68.8	70.5%	215.13	195.62	\$202.67	158.19	134.68	\$142.82	287,970	543,840	831,810	211,757	374,416	586,173	45,555,047	73,244,201	118,799,248
Dec 2011	59.9	54.1	56.1%	171.32	161.09	\$164.87	102.65	87.16	\$92.52	297,569	561,968	859,537	178,292	304,083	482,375	30,545,020	48,983,554	79,528,574
Jan 2012	55.3	52.0	53.1%	189.52	163.39	\$172.80	104.80	84.96	\$91.83	297,569	561,937	859,506	164,551	292,203	456,754	31,186,029	47,741,736	78,927,765
Feb 2012	67.7	64.5	65.6%	203.07	178.03	\$186.97	137.40	114.87	\$122.67	268,772	507,556	776,328	181,856	327,480	509,336	36,928,747	58,301,352	95,230,099
Mar 2012	85.0	81.8	82.9%	256.68	213.41	\$228.78	218.29	174.63	\$189.75	297,569	561,534	859,103	253,060	459,489	712,549	64,954,851	98,061,300	163,016,151
Apr 2012	88.1	84.5	85.7%	240.16	216.41	\$224.87	211.55	182.79	\$192.76	287,970	543,420	831,390	253,673	459,001	712,674	60,921,383	99,334,222	160,255,605
May 2012	85.7	82.5	83.6%	251.44	220.90	\$231.74	215.49	182.20	\$193.74	297,662	561,534	859,196	255,104	463,172	718,276	64,143,197	102,313,506	166,456,703
Jun 2012	87.5	86.7	87.0%	234.76	208.28	\$217.52	205.35	180.62	\$189.20	288,060	542,280	830,340	251,976	470,264	722,240	59,153,043	97,948,361	157,101,404
Jul 2012	84.4	84.9	84.7%	203.58	176.57	\$185.90	171.83	149.90	\$157.51	297,662	560,356	858,018	251,247	475,717	726,964	51,147,699	83,996,303	135,144,002
Aug 2012	73.3	75.4	74.7%	164.73	149.19	\$154.51	120.82	112.50	\$115.40	297,662	556,233	853,895	218,322	419,419	637,741	35,963,490	62,574,747	98,538,237
Sep 2012	76.0	74.6	75.1%	226.39	197.71	\$207.82	172.13	147.56	\$156.12	288,060	538,470	826,530	219,019	401,897	620,916	49,583,949	79,457,289	129,041,238
Oct 2012	82.1	79.6	80.5%	252.72	220.47	\$231.94	207.53	175.53	\$186.68	297,662	556,481	854,143	244,436	443,041	687,477	61,774,739	97,677,881	159,452,620
Nov 2012	70.7	67.7	68.7%	212.15	191.07	\$198.63	149.95	129.33	\$136.51	288,060	538,530	826,590	203,602	364,504	568,106	43,193,712	69,647,273	112,840,985
Dec 2012	61.0	53.4	56.1%	174.94	161.33	\$166.49	106.70	86.21	\$93.35	297,662	556,481	854,143	181,551	297,379	478,930	31,759,703	47,976,265	79,735,968

Monthly 1Q15 Hotel Performance DowntownDC, Rest of DC and All DC Hotels

5/5/2015
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Date	Occupancy (%)			ADR			RevPAR			Room Supply			Room Demand			Room Revenues		
	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC
Jan 2013	61.0	55.1	57.1%	242.84	214.87	\$225.28	148.17	118.34	\$128.74	297,724	556,481	854,205	181,650	306,487	488,137	44,112,473	65,853,748	109,966,221
Feb 2013	72.5	67.5	69.3%	216.24	181.05	\$193.83	156.88	122.21	\$134.23	268,912	506,800	775,712	195,093	342,107	537,200	42,186,502	61,937,217	104,123,719
Mar 2013	86.9	82.4	83.9%	243.65	209.51	\$221.74	211.62	172.58	\$186.09	297,724	562,619	860,343	258,579	463,431	722,010	63,003,400	97,094,311	160,097,711
Apr 2013	92.7	88.0	89.6%	269.49	236.83	\$248.50	249.74	208.46	\$222.72	288,390	546,180	834,570	267,257	480,744	748,001	72,022,815	113,856,227	185,879,042
May 2013	86.4	81.3	83.0%	244.06	214.44	\$225.09	210.87	174.26	\$186.91	298,003	564,293	862,296	257,480	458,566	716,046	62,839,677	98,334,516	161,174,193
Jun 2013	87.2	81.7	83.6%	233.84	203.01	\$214.08	203.92	165.86	\$178.96	288,390	549,570	837,960	251,488	448,998	700,486	58,807,401	91,152,161	149,959,562
Jul 2013	87.0	82.3	83.9%	197.62	174.02	\$182.45	171.99	143.16	\$153.08	298,003	567,889	865,892	259,348	467,182	726,530	51,253,578	81,300,989	132,554,567
Aug 2013	82.3	76.1	78.2%	162.11	148.57	\$153.48	133.45	113.08	\$120.09	298,003	567,734	865,737	245,320	432,119	677,439	39,768,161	64,201,984	103,970,145
Sep 2013	78.4	73.0	74.8%	227.99	203.24	\$212.19	178.63	148.30	\$158.77	288,390	546,990	835,380	225,957	399,112	625,069	51,515,060	81,117,299	132,632,359
Oct 2013	82.7	77.0	78.9%	277.86	239.01	\$253.05	229.65	183.99	\$199.76	298,003	565,223	863,226	246,306	435,111	681,417	68,437,657	103,997,192	172,434,849
Nov 2013	73.4	71.4	72.1%	217.08	186.39	\$197.24	159.42	133.04	\$142.19	288,390	542,580	830,970	211,792	387,271	599,063	45,974,978	72,183,708	118,158,686
Dec 2013	60.7	56.0	57.7%	179.15	160.17	\$167.20	108.82	89.74	\$96.45	297,910	549,010	846,920	180,962	307,594	488,556	32,418,589	49,268,595	81,687,184
Jan 2014	56.9	54.6	55.4%	186.25	162.14	\$170.85	105.99	88.48	\$94.64	297,910	549,103	847,013	169,530	299,638	469,168	31,574,491	48,583,589	80,158,080
Feb 2014	75.1	68.7	70.9%	218.01	182.12	\$195.48	163.65	125.12	\$138.67	269,164	495,964	765,128	202,039	340,745	542,784	44,047,490	62,056,511	106,104,001
Mar 2014	83.9	82.2	82.8%	266.03	223.67	\$238.77	223.14	183.78	\$197.62	298,003	549,103	847,106	249,958	451,169	701,127	66,496,267	100,912,748	167,409,015
Apr 2014	92.1	87.8	89.3%	248.40	221.94	\$231.54	228.67	194.92	\$206.79	288,390	531,390	819,780	265,488	466,690	732,178	65,946,526	103,578,616	169,525,142
May 2014	82.9	84.4	83.8%	242.89	222.27	\$229.88	201.46	187.49	\$192.70	334,428	562,247	896,675	277,377	474,265	751,642	67,373,361	105,416,689	172,790,050
Jun 2014	83.0	82.9	83.0%	224.08	205.48	\$212.38	186.09	170.39	\$176.21	323,640	550,110	873,750	268,773	456,165	724,938	60,227,759	93,733,859	153,961,618
Jul 2014	83.1	83.7	83.5%	208.72	183.63	\$192.89	173.54	153.66	\$161.02	334,428	568,447	902,875	278,065	475,657	753,722	58,036,704	87,345,088	145,381,792
Aug 2014	78.8	80.0	79.6%	178.55	164.53	\$169.67	140.71	131.69	\$135.03	334,428	568,447	902,875	263,544	454,986	718,530	47,056,910	74,859,619	121,916,529
Sep 2014	81.1	80.4	80.6%	255.17	213.87	\$229.27	207.05	171.87	\$184.90	323,730	550,110	873,840	262,682	442,069	704,751	67,028,187	94,546,818	161,575,005
Oct 2014	83.2	82.6	82.8%	261.41	233.35	\$243.79	217.50	192.80	\$201.95	334,521	568,447	902,968	278,341	469,665	748,006	72,759,771	109,595,996	182,355,767
Nov 2014	73.1	71.3	71.9%	228.95	198.95	\$210.24	167.33	141.80	\$151.26	323,730	550,110	873,840	236,605	392,086	628,691	54,170,096	78,004,590	132,174,686
Dec 2014	60.6	56.9	58.3%	178.61	162.79	\$168.92	108.26	92.65	\$98.46	334,521	563,332	897,853	202,756	320,612	523,368	36,214,647	52,191,885	88,406,532
Jan 2015	60.0	56.1	57.5%	186.89	162.63	\$171.90	112.07	91.25	\$98.89	326,306	563,332	889,638	195,680	316,090	511,770	36,569,919	51,405,110	87,975,029
Feb 2015	72.0	69.3	70.3%	216.78	180.76	\$194.29	156.14	125.32	\$136.62	294,728	508,816	803,544	212,292	352,751	565,043	46,019,848	63,762,425	109,782,273
Mar 2015	84.7	83.0	83.6%	267.89	221.61	\$238.81	226.95	183.95	\$199.72	326,306	563,332	889,638	276,441	467,603	744,044	74,055,183	103,627,608	177,682,791

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Date	Occupancy (%)		ADR				RevPAR				Room Supply		Room Demand		Room Revenues			
	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown	Rest of DC	All DC	Downtown		Rest of DC
Monthly Change																		
Jan 2015 - Jan 2014	3.06	1.54	2.13	0.64	0.49	1.05	6.09	2.77	4.25	28,396	14,229	42,625	26,150	16,452	42,602	4,995,428	2,821,521	7,816,949
Feb 2015 - Feb 2014	-3.03	0.62	-0.62	-1.24	-1.36	-1.19	-7.50	0.19	-2.05	25,564	12,852	38,416	10,253	12,006	22,259	1,972,358	1,705,914	3,678,272
Mar 2015 - Mar 2014	0.84	0.84	0.87	1.86	-2.06	0.04	3.81	0.18	2.10	28,303	14,229	42,532	26,483	16,434	42,917	7,558,916	2,714,860	10,273,776
Quarterly																		
1Q 2014	71.8%	68.5%	69.7%	\$228.66	\$193.81	\$206.45	\$164.28	\$132.70	\$143.81	865,077	1,594,170	2,459,247	621,527	1,091,552	1,713,079	142,118,248	211,552,848	353,671,096
1Q 2015	72.2%	69.5%	70.5%	\$228.87	\$192.53	\$206.19	\$165.35	\$133.78	\$145.36	947,340	1,635,480	2,582,820	684,413	1,136,444	1,820,857	156,644,950	218,795,143	375,440,093
1Q15-1Q14 Change	0.40%	1.02%	0.84%	\$0.22	-\$1.28	-\$0.26	\$1.07	\$1.08	\$1.55	82,263	41,310	123,573	62,886	44,892	107,778	14,526,702	7,242,295	21,768,997
% Change	0.6%	1.5%	1.2%	0.1%	-0.7%	-0.1%	0.7%	0.8%	1.1%	9.5%	2.6%	5.0%	10.1%	4.1%	6.3%	10.2%	3.4%	6.2%